

UNAUDITED CONDENSED  
CONSOLIDATED  
INTERIM RESULTS  
for the six months ended  
31 December 2008



Profit before tax +12.8%

| ABRIDGED INCOME STATEMENT              |                                           |                                           |             |                                   |
|----------------------------------------|-------------------------------------------|-------------------------------------------|-------------|-----------------------------------|
| R'000                                  | Unaudited<br>six months ended<br>31/12/08 | Unaudited<br>six months ended<br>31/12/07 | %<br>Change | Audited<br>year ended<br>30/06/08 |
| Revenue                                | 169 371                                   | 144 850                                   | 16.9        | 295 838                           |
| Operating profit                       | 55 135                                    | 49 581                                    | 11.2        | 85 534                            |
| Net interest received                  | 3 411                                     | 2 212                                     |             | 4 852                             |
| Loss from associate companies          | (178)                                     | (64)                                      |             | (292)                             |
| Profit before tax                      | 58 368                                    | 51 729                                    | 12.8        | 90 094                            |
| Tax                                    | (18 971)                                  | (15 097)                                  | 25.7        | (29 016)                          |
| Taxes relating to foreign subsidiaries | -                                         | -                                         |             | (1 476)                           |
| Profit for the period                  | 39 397                                    | 36 632                                    | 7.5         | 59 602                            |
| Attributable to:                       |                                           |                                           |             |                                   |
| Equity holders of parent               | 39 125                                    | 36 304                                    | 7.8         | 59 266                            |
| Minority interests                     | 272                                       | 328                                       |             | 336                               |
| Earnings per share (cents)             | 44.49                                     | 41.18                                     | 8.0         | 67.23                             |
| Diluted earnings per share (cents)     | 44.25                                     | 39.56                                     | 11.9        | 65.07                             |
| Distribution per share (cents)         | 27.00                                     | 28.00                                     | (3.6)       | 55.00                             |

| RECONCILIATION OF HEADLINE EARNINGS                        |                                           |                                           |             |                                   |
|------------------------------------------------------------|-------------------------------------------|-------------------------------------------|-------------|-----------------------------------|
| R'000                                                      | Unaudited<br>six months ended<br>31/12/08 | Unaudited<br>six months ended<br>31/12/07 | %<br>Change | Audited<br>year ended<br>30/06/08 |
| Earnings attributable to ordinary shareholders             | 39 125                                    | 36 304                                    | 7.8         | 59 266                            |
| Headline earnings adjustments:                             |                                           |                                           |             |                                   |
| Loss on sale of property, plant and equipment              | -                                         | -                                         |             | 1                                 |
| Impairment loss on property, plant and equipment           | -                                         | -                                         |             | 8 174                             |
| Profit on disposal of minority share in subsidiary company | -                                         | -                                         |             | (46)                              |
| Headline earnings                                          | 39 125                                    | 36 304                                    | 7.8         | 67 395                            |

| ABRIDGED BALANCE SHEET                                    |                          |                          |                        |          |
|-----------------------------------------------------------|--------------------------|--------------------------|------------------------|----------|
| R'000                                                     | Unaudited at<br>31/12/08 | Unaudited at<br>31/12/07 | Audited at<br>30/06/08 |          |
| ASSETS                                                    |                          |                          |                        |          |
| NON-CURRENT ASSETS                                        | 413 406                  | 403 920                  |                        | 427 940  |
| Property, plant and equipment                             | 88 370                   | 88 234                   |                        | 98 890   |
| Intangible assets                                         | 281 419                  | 272 596                  |                        | 281 867  |
| Investments and loans                                     | 16 941                   | 27 129                   |                        | 24 520   |
| Deferred tax (note 1)                                     | 23 959                   | 15 961                   |                        | 18 966   |
| Other non-current asset                                   | 2 717                    | -                        |                        | 3 697    |
| CURRENT ASSETS                                            | 151 408                  | 124 232                  |                        | 129 194  |
| Inventory                                                 | 7 225                    | 5 500                    |                        | 6 624    |
| Trade and other receivables                               | 64 734                   | 54 830                   |                        | 52 381   |
| Tax receivable                                            | 3 831                    | 1 910                    |                        | 3 324    |
| Cash and cash equivalents                                 | 75 618                   | 61 992                   |                        | 66 865   |
| TOTAL ASSETS                                              | 564 814                  | 528 152                  |                        | 557 134  |
| EQUITY AND LIABILITIES                                    |                          |                          |                        |          |
| CAPITAL AND RESERVES                                      | 445 898                  | 418 006                  |                        | 437 102  |
| Ordinary share capital                                    | 1                        | 1                        |                        | 1        |
| Share premium                                             | 7                        | 38 668                   |                        | 11 331   |
| Shares repurchased by subsidiary companies                | (25 349)                 | (26 955)                 |                        | (24 301) |
| Foreign currency translation reserve                      | 21 722                   | 6 554                    |                        | 26 778   |
| Share-based payments reserve                              | 19 792                   | 18 569                   |                        | 19 030   |
| Retained earnings                                         | 425 504                  | 376 986                  |                        | 399 948  |
| Total equity attributable to equity holders of the parent | 441 677                  | 413 823                  |                        | 432 787  |
| Minority shareholders' interests                          | 4 221                    | 4 183                    |                        | 4 315    |
| NON-CURRENT LIABILITIES                                   | 58 810                   | 56 751                   |                        | 57 636   |
| Long term loans payable                                   | 13 741                   | 17 077                   |                        | 15 579   |
| Operating lease liability                                 | 996                      | 1 502                    |                        | 1 321    |
| Deferred tax (note 1)                                     | 44 073                   | 38 172                   |                        | 40 736   |
| CURRENT LIABILITIES                                       | 60 106                   | 53 395                   |                        | 62 396   |
| Trade and other payables                                  | 48 436                   | 45 596                   |                        | 51 053   |
| Shareholders for distribution                             | 463                      | 347                      |                        | 352      |
| Tax payable                                               | 7 892                    | 5 394                    |                        | 8 729    |
| Bank overdraft                                            | 3 315                    | 2 058                    |                        | 2 262    |
| TOTAL EQUITY AND LIABILITIES                              | 564 814                  | 528 152                  |                        | 557 134  |

**BASIS OF ACCOUNTING**  
These unaudited financial results for the six months ended 31 December 2008 have been prepared in accordance with International Financial Reporting Standards (IFRS) and IAS 34 - Interim Financial Reporting. The accounting policies and methods of computation applied in the preparation of these results are consistent with those applied in the preparation of the group's annual financial statements for the year ended 30 June 2008.

**FINANCIAL AND OPERATIONAL REVIEW**  
Spur Corporation has again demonstrated its resilience in the face of increasing pressure on consumers, with the group recording encouraging revenue growth of 16.9% to R169.4 million in the first six months of the 2009 financial year.

The value-for-money offering and affordability of the group's brands, together with the family eating and entertainment experience, has proved popular with consumers in the tougher economic climate.

The Spur brand continued to grow market share and lifted revenue by 11.2%. Panarottis' revenue was steady whilst John Dory's grew turnover by 25.0% for the period. Internationally, franchise revenue advanced by 10.0% while company-owned restaurants increased revenue by 33.3%, benefiting in part by the addition of two new retail restaurants in the second half of the 2008 financial year.

Franchise fee income in Spur rose by 11.5% to R57.8 million, Panarottis by 4.0% to R5.1 million and John Dory's by 25.4% to R3.4 million. International franchise fee income increased by 12.9% to R5.7 million.

The operating margin declined from 34.2% to 32.6%, impacted significantly by exceptional foreign exchange losses of R3.0 million (2008: R0.4 million) in the group's international operations, arising mainly from the substantial weakening of the Pound Sterling against the Euro in December 2008. Had these losses not been incurred, the operating margin would have remained constant.

Operating profit for the period rose 11.2% to R55.1 million, a creditable performance in an environment of declining local and international economies.

The group's headline earnings rose 7.8% to R39.1 million. The lower average share price for the period has reduced the dilutionary impact of the group's potential ordinary shares, thereby enhancing the diluted headline earnings per share which increased 11.9% to 44.25 cents per share. The increase in the group's effective tax rate for the period arises primarily from the Secondary Tax on Companies charge of R1.5 million in respect of the final 2008 dividend.

**RESTAURANT FOOTPRINT**  
Spur Corporation reached the 350 restaurant mark following the opening of eight new restaurants during the past six months. These comprised six Spur Steak Ranches, one Panarottis and one John Dory's restaurant. Internationally the group has 35 restaurants.

In the second half of the year, a further seven new restaurants are planned in South Africa whilst internationally, new Spur outlets are scheduled to open in Derby in the United Kingdom, Lusaka and Nairobi. New opportunities are being evaluated in Africa, the United Kingdom and Ireland.

A summary of the group's restaurant base at 31 December 2008 is as follows:

| Franchise brand          | South Africa | International | Total |
|--------------------------|--------------|---------------|-------|
| Spur Steak Ranches       | 241          | 28            | 269   |
| Panarottis Pizza Pasta   | 52           | 7             | 59    |
| John Dory's Fish & Grill | 22           | -             | 22    |
| Total                    | 315          | 35            | 350   |

| ABRIDGED CASH FLOW STATEMENT                         |                                           |                                           |                                   |          |
|------------------------------------------------------|-------------------------------------------|-------------------------------------------|-----------------------------------|----------|
| R'000                                                | Unaudited<br>six months ended<br>31/12/08 | Unaudited<br>six months ended<br>31/12/07 | Audited<br>year ended<br>30/06/08 |          |
| Cash generated from operations                       | 64 475                                    | 55 495                                    |                                   | 110 013  |
| Net interest received                                | 3 411                                     | 2 212                                     |                                   | 4 852    |
| Taxation paid                                        | (17 166)                                  | (15 210)                                  |                                   | (24 763) |
| Distributions paid                                   | (23 932)                                  | (25 521)                                  |                                   | (50 199) |
| Working capital changes                              | (15 548)                                  | (7 430)                                   |                                   | (8 865)  |
| Cash flow from operating activities                  | 11 240                                    | 9 546                                     |                                   | 31 038   |
| Cash flow from investing activities                  | 1 817                                     | (11 584)                                  |                                   | (32 414) |
| Cash flow from financing activities                  | (3 824)                                   | 18 414                                    |                                   | 18 656   |
| Net movement in cash and cash equivalents            | 9 233                                     | 16 376                                    |                                   | 17 280   |
| Adjustment for foreign exchange fluctuations         | (1 533)                                   | (660)                                     |                                   | 3 105    |
| Net cash and cash equivalents at beginning of period | 64 603                                    | 44 218                                    |                                   | 44 218   |
| Net cash and cash equivalents at end of period       | 72 303                                    | 59 934                                    |                                   | 64 603   |

| ABRIDGED STATEMENT OF CHANGES IN EQUITY                                      |                                                                 |                                                          |                   |          |
|------------------------------------------------------------------------------|-----------------------------------------------------------------|----------------------------------------------------------|-------------------|----------|
| R'000                                                                        | Ordinary share<br>capital & premium<br>(net of treasury shares) | Retained earnings<br>& minority<br>shareholder interests | Other<br>reserves | Total    |
| Balance at 1 July 2007                                                       | 37 280                                                          | 341 411                                                  | 24 945            | 403 636  |
| Profit for the year                                                          |                                                                 | 59 266                                                   |                   | 59 266   |
| Distributions                                                                | (50 249)                                                        |                                                          |                   | (50 249) |
| Share-based payments reserve                                                 |                                                                 |                                                          | 1 524             | 1 524    |
| Effect of change in tax rate                                                 |                                                                 |                                                          | (311)             | (311)    |
| Foreign currency translation reserve                                         |                                                                 |                                                          | 23 260            | 23 260   |
| Foreign exchange loss on net investment in foreign subsidiaries net of taxes |                                                                 |                                                          | (3 515)           | (3 515)  |
| Minority shareholders' share of profits                                      |                                                                 | 336                                                      |                   | 336      |
| Foreign currency translation reserve effect on minorities                    |                                                                 | 95                                                       | (95)              | -        |
| Issue of shares in subsidiary to minority shareholder                        |                                                                 | 3 155                                                    |                   | 3 155    |
| Balance at 1 July 2008                                                       | (12 969)                                                        | 404 263                                                  | 45 808            | 437 102  |
| Profit for the period                                                        |                                                                 | 39 125                                                   |                   | 39 125   |
| Distributions                                                                | (10 220)                                                        | (13 823)                                                 |                   | (24 043) |
| Tax on distributions received on treasury shares                             | (139)                                                           |                                                          |                   | (139)    |
| Shares repurchased by subsidiary                                             | (2 013)                                                         |                                                          |                   | (2 013)  |
| Share-based payments reserve                                                 |                                                                 |                                                          | 762               | 762      |
| Foreign currency translation reserve                                         |                                                                 |                                                          | 5 535             | 5 535    |
| Foreign exchange loss on net investment in foreign subsidiaries net of taxes |                                                                 |                                                          | (10 703)          | (10 703) |
| Minority shareholders' share of profits                                      |                                                                 | 272                                                      |                   | 272      |
| Foreign currency translation reserve effect on minorities                    |                                                                 | (112)                                                    | 112               | -        |
| Balance at 31 December 2008                                                  | (25 341)                                                        | 429 725                                                  | 41 514            | 445 898  |

| ABRIDGED SEGMENT REPORT    |                                           |                                           |                                   |          |
|----------------------------|-------------------------------------------|-------------------------------------------|-----------------------------------|----------|
| R'000                      | Unaudited<br>six months ended<br>31/12/08 | Unaudited<br>six months ended<br>31/12/07 | Audited<br>year ended<br>30/06/08 |          |
| REVENUE                    |                                           |                                           |                                   |          |
| Wholesale and distribution | 48 398                                    | 42 558                                    |                                   | 80 603   |
| Franchise - Spur (SA only) | 59 729                                    | 53 706                                    |                                   | 107 982  |
| Franchise - Other          | 14 995                                    | 13 826                                    |                                   | 28 165   |
| Retail stores              | 44 058                                    | 33 058                                    |                                   | 75 197   |
| Corporate services         | 2 191                                     | 1 702                                     |                                   | 3 891    |
| Group revenue              | 169 371                                   | 144 850                                   |                                   | 295 838  |
| OPERATING PROFIT           |                                           |                                           |                                   |          |
| Wholesale and distribution | 17 872                                    | 14 720                                    |                                   | 26 349   |
| Franchise - Spur (SA only) | 50 746                                    | 46 047                                    |                                   | 91 539   |
| Franchise - Other          | 5 603                                     | 6 431                                     |                                   | 12 705   |
| Retail stores              | (1 753)                                   | 855                                       |                                   | (11 101) |
| Corporate services         | (17 333)                                  | (18 472)                                  |                                   | (33 958) |
| Group operating profit     | 55 135                                    | 49 581                                    |                                   | 85 534   |

| SUPPLEMENTARY INFORMATION                          |                                           |                                           |             |                                   |
|----------------------------------------------------|-------------------------------------------|-------------------------------------------|-------------|-----------------------------------|
|                                                    | Unaudited<br>six months ended<br>31/12/08 | Unaudited<br>six months ended<br>31/12/07 | %<br>Change | Audited<br>year ended<br>30/06/08 |
| Shares in issue (000's) (note 2)                   | 87 866                                    | 88 156                                    |             | 88 156                            |
| Weighted average number of shares in issue (000's) | 87 942                                    | 88 156                                    |             | 88 156                            |
| Headline earnings per share (cents)                | 44.49                                     | 41.18                                     | 8.0         | 76.45                             |
| Diluted headline earnings per share (cents)        | 44.25                                     | 39.56                                     | 11.9        | 73.99                             |
| Net asset value per share (cents)                  | 507.48                                    | 474.17                                    | 7.0         | 495.83                            |

- NOTES**
- The classification of deferred tax assets and liabilities was restated in the balance sheet as at 31 December 2007 as a result of the adoption of IFRIC 11 - Scope of IFRS 2: Group and Treasury Transactions, by a subsidiary company of the group during the 2008 financial year. A deferred tax asset that was previously recognised on consolidation and classified as a deferred tax asset in the group balance sheet is now recognised in a subsidiary company with a deferred tax liability resulting in a reduction of both the group deferred tax asset and deferred tax liability of R7.966 million.
  - Shares in issue less shares repurchased by a wholly owned subsidiary company and share incentive trust.

**PROSPECTS**

The economic environment is expected to remain challenging in 2009. Although declining interest rates, the tax relief granted in the recent Budget, lower fuel prices and an easing of food price inflation are positive factors for consumer spending, it is anticipated that disposable income levels will remain under pressure. The group is determined to continue to enhance its value proposition to facilitate increased foot traffic in all its brands.

**INTERIM CASH DIVIDEND**

In accordance with a general authority given to the directors at the annual general meeting held on 5 December 2008, shareholders are advised that the board of directors of the company has approved a cash dividend of R26.4 million, which equates to 27.0 cents per share.

The cash dividend will be paid on Monday, 23 March 2009, to those shareholders of the company who are recorded in the company's register on Friday, 20 March 2009 ("the record date").

The last day to trade (cum dividend) in the company's shares for purposes of entitlement to the dividend will be Friday, 13 March 2009. The shares will commence trading ex dividend on Monday, 16 March 2009.

Share certificates may not be dematerialised or rematerialised between Monday, 16 March 2009 and Friday, 20 March 2009, both days inclusive.

For and on behalf of the Board

A Ambor (Executive Chairman)

P van Tonder (Managing Director)

Cape Town  
25 February 2009

**Directors:** A Ambor (Executive Chairman), P van Tonder (Managing Director), M Farrelly, K Getz\*, D Hyde\*, P Joffe, M Kuzwayo\*, K Madders MBE\* (British), J Rabb\*, K Robertson, R van Dijk. Company secretary: R van Dijk [\* non-executive]

Spur Corporation Limited (Registration number 1998/000828/06)

**Share code:** SUR

**ISIN:** ZAE000022653

**Registered Office**  
1 Waterford Mews, Century Blvd, Century City, 7441  
**Transfer Secretaries**  
Computershare Investor Services (Pty) Ltd, 70 Marshall Street, Johannesburg, 2001

**Sponsor:** Sasfin Capital (A division of Sasfin Bank Ltd)

[www.spur.co.za](http://www.spur.co.za)

