

UNAUDITED CONDENSED CONSOLIDATED RESULTS AND CASH DIVIDEND DECLARATION

for the six months ended 31 December 2011

Revenue

Dividend per share

16.2%

Headline earnings



PREPARED UNDER THE SUPERVISION OF THE GROUP FINANCIAL DIRECTOR, RONEL VAN DIJK CA(SA)

TRADING PERFORMANCE

Spur Corporation increased revenue by 16.2% to R236.2 million in the six month period, driven mainly by strong Christmas trading, enhanced customer loyalty and value-added promotional campaigns across its three franchised brands.

Spur Steak Ranches increased restaurant turnover by 13.3%. Factors contributing to the performance include the Spur Family Card loyalty programme which has seen membership more than double in the past six months to 720 000 card holders. In addition, the brand continues to gain share of the highly competitive breakfast market with the Spur Unreal Breakfast campaign. Launched less than a year ago the campaign has bolstered breakfast trade to 8% of total sales in Spur.

Strategically, Spur has reinforced its presence in the teenage and young adult market through the sponsorship of the Varsity Cup rugby competition, the two-for-one Monday night burger promotion and usage of contemporary social media such as Facebook and Twitter.

Panarottis Pizza Pasta lifted restaurant turnover by 13.2% benefitting from an increased focus on the brand's family offering and weekday value propositions. John Dory's Fish & Grill increased restaurant turnover by 15.1% which is attributed to improved operational standards, a more appealing sushi offering and customer-focused promotions.

Inflationary pressures such as rising food prices and increased electricity and water costs are realities facing both the consumer and the restaurant industry. Through a combination of strategic food promotions and prudent menu increases, management has been able to increase both spend per head and

The group expanded its restaurant base to 371. In South Africa the group opened eight new Spur outlets, one new Panarottis and one John Dory's outlet. A further 18 outlets were refurbished and three relocated to better quality trading sites.

While trading conditions have remained challenging in the international markets in which the group operates, turnover growth has shown an encouraging improvement. Internationally two Spur and two Panarottis restaurants were opened in Mauritius, bringing the group's presence on the island to six outlets. A new Spur restaurant was opened in Lilongwe, Malawi. All these restaurants are franchised.

The restaurant footprint at 31 December 2011 is as follows:

Franchise brand	South Africa	International	Total
Spur Steak Ranches	252	33	285
Panarottis Pizza Pasta	52	7	59
John Dory's Fish & Grill	27	-	27
Total	331	40	371

FINANCIAL PERFORMANCE

Franchise revenue in Spur increased by 12.4% to R78.9 million, Panarottis by 6.9% to R6.4 million and John Dory's by 10.2% to R5.5 million. Corporate services and other income grew by 29.8% to R12.6 million.

International revenue, comprising franchise revenue and restaurant turnover, increased by 25.1% to R71.9 million, benefitting from the opening of five new restaurants during the period. Manufacturing and distribution revenue rose by 10.9% to R60.9 million. The group continues to focus on creating efficiencies following the consolidation of the manufacturing operations into one facility in Cape

Profit before income tax for the six months increased by 21.3% to R88.4 million. The international segment has contributed positively to operating profit.

The group increased headline earnings by 19.4% to R58.2 million, with diluted headline earnings per share growing by 20.2% to 66.5 cents per share. This performance is in line with the earnings guidance provided in the group's trading statement issued on SENS on 15 February 2012.

An interim cash dividend of 40.0 cents per share has been declared, 21.2% higher than the previous year.

R'000

Balance at 1 July 2010

Other comprehensive income

Distributions to equity holders

do not result in a loss of control

Total transactions with owners

Other comprehensive income

Distributions to equity holders Balance at 31 December 2011

Balance at 30 June 2011

Profit for the period

R'000

External Revenues

Franchise - Spur

Franchise - Panarottis

Other South Africa

Total South Africa

United Kingdom

Other International

Franchise - Spur

Franchise - Panarottis

Other South Africa

Total South Africa

United Kingdom

Total International

Australia Other International

R'000

Franchise - John Dory's

Franchise - John Dory's

Manufacturing and distribution

Total South African segments

Unallocated - South Africa

Total International segments

TOTAL EXTERNAL REVENUES

Profit/(loss) before income tax Manufacturing and distribution

Total South African segments

Total International segments

TOTAL PROFIT BEFORE INCOME TAX

Shares in issue (000's) (note 2)

Headline earnings per share (cents)

Net asset value per share (cents)

Dividend per share (cents)

NOTES

Diluted headline earnings per share (cents)

been consistently applied to prior periods.

SUPPLEMENTARY INFORMATION

Weighted average number of shares in issue (000's) Diluted weighted average number of shares in issue (000's)

Unallocated - International

Unallocated - South Africa

Purchase of own shares

Profit for the year

Total comprehensive income for the year

Transactions with owners, recorded directly in equity

Changes in ownership interests in subsidiaries that

Transactions with owners, recorded directly in equity Contributions by and distributions to owners

ABRIDGED CONSOLIDATED OPERATING SEGMENT REPORT

Acquisition of minority interests in subsidiary

Total comprehensive income for the period

Contributions by and distributions to owners

Impact of incentive scheme (including tax)

PROSPECTS

Shortly before the end of the reporting period the group announced the acquisition of the DoRego's fast food restaurant franchise and distribution centre, with effect from 1 March 2012. DoRego's is a value take away chain offering chicken, seafood and burgers through 75 franchised outlets. DoRego's will give the group exposure to the fast growing lower to middle income segment of the quick service restaurant market Management expects a seamless integration of DeRego's and plans to capitalise on the regional brand awareness to expand the current footprint nationally.

Following the acquisition of the remaining 35% shareholding in John Dory's in January 2012, the brand is now wholly-owned and well poised for growth under the new management team.

Six Spur, three Panarottis and five John Dory's restaurants are planned to be opened during the second half with 38 restaurants due to be refurbished across the three brands.

International expansion will focus on Africa, with franchised Spur restaurants planned for Nigeria (Lagos) Zambia (Lusaka), Kenya (Nairobi) and Botswana (Gaborone), while the first franchised Panarottis outlet will be opened in Gaborone.

CASH DIVIDEND

ABRIDGED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

In accordance with a general authority given to the directors at the annual general meeting held on 2 December 2011, shareholders are advised that the board of directors of the company has declared an interim cash dividend for the six month period to 31 December 2011 of R39.1 million, which equates to 40.0 cents per share.

The cash dividend will be paid on Monday, 26 March 2012, to those shareholders of the company who are recorded in the company's register on Friday, 23 March 2012 ("the record date")

The last day to trade (cum dividend) in the company's shares for purposes of entitlement to the dividend will be Thursday, 15 March 2012. The shares will commence trading ex dividend on Friday, 16 March 2012. Share certificates may not be dematerialised or rematerialised between Friday, 16 March 2012 and

reserves

(5.129)

859

859

(4270)

4 878

4 878

608

Retained earnings

interest

438 327

68 089

68 088

(54997)

(54.298)

(699)

21

21

(54 976)

451 440

58 080

58 603

(28780)

(28780)

480 740

31/12/10

54 889

70 239

5 959

4 984

9 709

145 780

145 780

33 510

3 778

57 522

203 302

24 018

60 941

3 728

2 309

91 164

(15456)

 $(4\ 066)$

(600)

3 120

(1 546)

(1221)

(2767)

72 941

change

20.3

20.2

6.0

21.2

168

Unaudited six Unaudited six months ended months ended

31/12/11

60 886

78 916

6 370

5 490

12 538

164 200

164 260

40 608

4 281

71 946

236 206

28 419

69 927

3 778

2 832

105 357

 $(20\ 607)$

84 750

1 060

3 036

4 139

3 699

88 449

Unaudited six

months ended

31/12/10

87 865

87 865

88 166

55.47

55.28

33.0

478.70

(440)

43

401

60

(523)

Other and non-controlling

For and on behalf of the Board A Ambor (Executive Chairman) P van Tonder (Managing Director)

Friday, 23 March 2012, both days inclusive.

Ordinary share capital & premium

(9.031)

(9.031)

(9 031)

(38934)

(38934)

(net of treasury shares)

Cape Town 29 February 2012

Total

403 295

68 948

68 088

 $(64\ 028)$

(54298)

(699)

21

21

(64 007)

408 236

62 958

58 603

(28780)

(28780)

442 414

Audited

30/06/11

109 043

137 004

11 526

9 782

19 710

39

287 065

287 104

65 936

6 892

116 292

403 396

49 633

118 712

6 837

4 543

178 829

144 807 (27 688)

(34022)

(1279)

(23 741)

(4236)

(27977)

116 830

Audited

30/06/11

87 214

87 777

88 084

97.70

97.36

468.09

66.0

year ended

(896)

uear ended

4 355

(9.031)

860

· · · · · · · · · · · · · · · · · · ·	Inaudited six onths ended 31/12/11	Unaudited six months ended 31/12/10	% change	Audited year ended 30/06/11
Revenue	236 206	203 302	16.2	403 396
Operating profit before finance income Net finance income	85 130 3 319	70 654 2 287	20.5	111 969 4 861
Profit before income tax Income tax expense	88 449 (29 846)	72 941 (24 473)	21.3	116 830 (48 742)
Profit for the period	58 603	48 468	20.9	68 088
Other comprehensive income/(losses): Foreign currency translation differences for foreign operations Foreign exchange gain/(loss) on net investments in foreign operation Tax on foreign exchange (gain)/loss on net investments in foreign operations	4 355 (467) s 6 472 (1 650)	(6 226) (7 472) 1 672 (426)		860 2 406 (2 075) 529
Total comprehensive income for the period	62 958	42 242		68 948
Profit/(losses) attributable to: Owners of the company Non-controlling interest Profit for the period	58 199 404 58 603	48 748 (280) 48 468	19.4	70 789 (2 701) 68 088
Total comprehensive income/(losses) attributable to: Owners of the company Non-controlling interest Total comprehensive income for the period	63 077 (119) 62 958	42 501 (259) 42 242		71 648 (2 700) 68 948
Earnings per share (cents) Basic earnings Diluted earnings	66.73 66.49	55.48 55.29	20.3 20.3	80.65 80.37
RECONCILIATION OF HEADLINE EARNINGS -				
Profit attributable to ordinary shareholders Headline earnings adjustments:	58 199	48 748	19.4	70 789
Impairment of property, plant and equipment Impairment of goodwill Profit on disposal of property, plant and equipment (net of tax)	(21)	- (9)		11 169 4 948 (1 147)
Headline earnings	58 178	48 739	19.4	85 759

ABRIDGED CONSOLIDATED STATEMENT OF FINANCIAL POSITION			
R'000	Unaudited at 31/12/11	Unaudited at 31/12/10	Audited at 30/06/11
ASSETS			
Non-current assets	373 187	378 118	371 486
Property, plant and equipment	72 286	73 559	70 387
Intangible assets and goodwill	282 765	285 769	281 477
Investments and loans	5 881	6 238	5 857
Deferred tax	10 336	10 586	11 967
Leasing rights	1 919	1 804	1 798
Other financial asset	-	162	-
Current assets	226 997	181 873	184 477
Inventories	9 933	4 915	5 621
Tax receivable	5 201	3 640	4 410
Trade and other receivables	79 742	68 273	58 480
Assets classified as held for sale	-	15 012	-
Cash and cash equivalents	132 121	90 033	115 966
TOTAL ASSETS	600 184	559 991	555 963
EQUITY			
Total equity	442 414	420 606	408 236
Ordinary share capital	1	1	1
Share premium	6	6	6
Shares repurchased by subsidiaries	(38 941)	(29 910)	(38 941)
Foreign currency translation reserve	608	(11 376)	(4 270)
Retained earnings	479 926	458 161	450 507
Total equity attributable to equity holders of the parent	441 600	416 882	407 303
Non-controlling interest	814	3 724	933
LIABILITIES			
Non-current liabilities	71 991	67 541	73 090
Long-term loans payable	503	4 754	2 923
Employee benefits	1 766	91	555
Other financial liability	350	-	2 627
Operating lease liability	7 699	5 077	6 531
Deferred tax	61 673	57 619	60 454
Current liabilities	85 779	71 844	74 637
Bank overdrafts	7 093	3 997	2 256
Tax payable	7 143	7 291	6 622
Trade and other payables	46 683	42 106	46 874
Loans payable	24 108	17 969	18 273
Shareholders for dividend	752	481	612
TOTAL EQUITY AND LIABILITIES	600 184	559 991	555 963

ABRIDGED CONSOLIDATED STATEMENT OF CASH FLOWS			
	Unaudited six	Unaudited six	Audited
	months ended	months ended	year ended
R.000	31/12/11	31/12/10	30/06/11
Operating profit before working capital changes	89 363	74 416	144 655
Working capital changes	(20 192)	(11 606)	2 631
Cash generated from operations	69 171	62 810	147 286
Net interest received	3 319	2 287	4 861
Tax paid	(28 172)	(19 292)	(41 149)
Distributions paid	(28 640)	(24 935)	(54 785)
Net cash flow from operating activities	15 678	20 870	56 213
Cash flow from investing activities	(1 738)	(17 939)	(23 567)
Cash flow from financing activities	(2 709)	2 010	48
Net movement in cash and cash equivalents	11 231	4 941	32 694
Effect of foreign exchange fluctuations	87	63	(16)
Net cash and cash equivalents at beginning of period	113 710	81 032	81 032
Net cash and cash equivalents at end of period	125 028	86 036	113 710
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Executive Chairman: A Ambor Managing Director: P van Tonder Executive: M Farrelly, P Joffe, K Robertson, R van Dijk Non-executive: K Getz, D Hyde, M Kuzwayo, K Madders MBE (British), M Morojele Company secretary: R van Dijk

Share code: SUR ISIN: ZAE000022653

Registered Office: 1 Waterford Mews, Century Blvd, Century City, 7441 Transfer Secretaries: Computershare Investor Services (Pty) Limited 70 Marshall Street, Johannesburg, 2001

Sponsor: Sasfin Capital (A division of Sasfin Bank Ltd)

Our Brand Family www.spurcorporation.co.za



Franchise (Pty) Ltd held by a minority shareholder (as at the reporting date) for R12.25 million cash.

distribution centre inventory determined at the effective date, payable on 31 March 2012.



Unaudited six

months ended

31/12/11

87 214

87 214

87 529

66.71

66.47

507.27

1. The unaudited interim condensed consolidated results for the six months ended 31 December 2011 have been prepared in accordance with the presentation and disclosure requirements of the South African Companies Act (No. 71 of 2008, as amended), and IAS 34 Interim Financial Reporting, using the group's accounting policies, that are in line with the measurement and recognition principles of International Financial Reporting Standards (IFRS) and the AC 500 Standards as issued by the Accounting Practices Board or its successor and have

3. Subsequent to the reporting date and with effect from 1 March 2012, the group purchased the DoRego's fast food restaurant franchise business and distribution centre as a going concern. The purchase consideration comprises a cash payment of R25 million on the effective date, a further amount of up to R5 million on 1 March 2013 depending on agreed financial performance measures and the value of

Subsequent to the reporting date and with effect from 25 January 2012, the group purchased the 35% shareholding in John Dory's

2. Shares in issue less shares repurchased by a wholly owned subsidiary company and share incentive special purpose entity.

40.0



5	Down	